



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

July 24, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$101,572	36
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$36,574	8
Ahlbum, Tim	Health Coverage Solutions	\$33,575	6
Hatton, Catherine E.	Long Island Insurance Solutions	\$31,935	23
Lemar, Mike	Sunshine State Agency	\$30,234	15
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$25,247	10
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$24,107	6
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$22,908	1
Barta, Devin M.	Barta Insurance Agency	\$21,695	6
AmeriLife		\$20,455	23
Clark, John W.	Senior Solutions Insurance Agency	\$19,814	10
Concklin, Ron	Rosenberg-Concklin, Inc.	\$19,181	16
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$17,422	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$14,892	7
Valery, Albert L.	Valery Insurance Agency	\$12,744	2
Rosati, Lisa	Rosati Insurance Agency	\$12,720	2
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$12,682	5
Schwartz, Scott J.	Insurance Protection Services	\$11,808	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$11,760	2
Olguin, Loren A.	Olguin Insurance Agency	\$10,188	2
Silver Producers (\$5,000 - \$10,000)			
Hirsch, Susan J.	Hirsch Insurance Agency	\$8,585	3
Abbatiello, Vincent	Mainstay Retirement Solutions	\$8,028	1
Long Island Health Plans, Inc.		\$7,080	4
Shagan, Phoebe	Shagan Insurance Agency	\$6,960	1
Plotnikoff, Michael J.	Plotnikoff Insurance Agency	\$6,564	1
Iwanski, Chester A. Jr.	Iwanski Insurance Agency	\$6,168	1
Rose and Kiernan, Inc.		\$6,168	1
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$6,072	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$5,775	2
Wroblewski, Robert M.	SOS Insurance Group	\$5,639	3
Maisto, Stephen	Senior Health Solutions	\$5,208	3
Savage, Gina	Savage Insurance Agency	\$5,053	3
American Eagle Consultants, Inc.		\$5,025	3



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Bronze Producers (\$2,500 - \$5,000)

ERIN Marketing, Inc.		\$4,904	3
Stamper, John W.	Choice Plus Benefits	\$4,499	1
Williams, Gilbert S.	Williams Insurance Agency	\$4,340	1
Costanzo, Nicholas P.	Costanzo Insurance Agency	\$4,210	2
Centurion Agency, Ltd.		\$4,152	1
Bowes, Rick	Bowes Insurance Agency	\$4,128	1
Broker Connection, Inc.		\$3,768	1
Patterson, Adam D.	Patterson Insurance Agency	\$3,564	1
Landis, Mark S.	Metro Insurance & Financial Services	\$3,560	2
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,492	4
Frost, Delores A.	Frost Insurance Agency	\$3,348	1
Jetter, Art	Art Jetter & Company, Inc.	\$3,272	1
Moraski, Matthew B.	Moraski Insurance Agency	\$3,108	1
Penalba, Louie	Penalba Insurance Agency	\$3,108	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,108	1
GMP Retirement Strategies, Inc.		\$3,096	1
Iwill Advisors, Inc.		\$3,096	1
Collins, Robert D.	Collins Insurance Agency	\$3,043	1
Adelson, Andy G.	Adelson Insurance Agency	\$2,844	1
Carreras, Thomas B.	Carreras Insurance Agency	\$2,844	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$2,844	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$2,844	1
Kopystynsky, Leanne	Kopystynsky Insurance Agency	\$2,844	1
Santo, Bergino J.	Santo Insurance Agency	\$2,844	1
Shaw, Tim	Shaw Insurance Agency	\$2,844	1
Thiele, Robert E.	Thiele Insurance Agency	\$2,844	1
Moriarity, Robert J.	Moriarity Insurance Agency	\$2,676	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$2,640	1
Senior Services of North America, Inc.		\$2,616	1



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FOR THE WEEK ENDING

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Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$22,908
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Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Chard, Dani L.	\$12,972	Dewalt, Geri B.	\$10,416
Schwartz, Scott J.	\$11,808		

Silver Producers (\$5,000 - \$10,000)

Saylor, Dexter R.	\$9,828	Plotnikoff, Michael J.	\$6,564
Rosati, Lisa	\$9,456	Gold, Matthew	\$6,380
Hilgendorf, Sydney M.	\$9,070	Bono, Peter F.	\$6,287
Simpkins, Mark A.	\$9,060	Hargis, Mark D.	\$6,252
Graham, Christopher N., CLU	\$8,639	Gilbert, Brian	\$6,216
Sachs, Kerry	\$8,196	Shippee, Terri A.	\$6,168
Balogh, Christian J.	\$8,172	Ripoll, Glenn A.	\$6,096
King, George	\$8,099	Kingsley, Beverly J.	\$6,095
Abbatello, Vincent	\$8,028	Wiedersum, Bryan F.	\$6,072
Shagan, Phoebe	\$6,960	Mairano, Alexander E.	\$5,892
Tunis, Susan V.	\$6,933	Aarons, Neill	\$5,868
Verrier, Scott R.	\$6,900	Holzman, Robert	\$5,674
Savage, Gina	\$6,636	Barta, Francine	\$5,172
Lembcke, Julia	\$6,575		

Bronze Producers (\$2,500 - \$5,000)

Holdren, Charles E.	\$4,764	Berkowitz, Barnett	\$3,766
Ranney, Eugene	\$4,656	Maisto, Stephen	\$3,720
Catron, Edward A.	\$4,572	Cote, Peter	\$3,708
Stamper, John W.	\$4,499	Kasabov, David	\$3,564
Bahlkow, Valerie J.	\$4,428	Richard, Paul	\$3,564
Williams, Gilbert S.	\$4,340	Landis, Mark S.	\$3,540
Ahlbum, Donna M.	\$4,328	Mayer, Bruce P.	\$3,360
Micus, James S.	\$4,200	Frost, Delores A.	\$3,348
Bowes, Rick	\$4,128	Stark, Richard N.	\$3,300
Edwards, Jackson IV	\$3,972	Bechtold, Edward H. III	\$3,276
Olguin, Loren A.	\$3,936	Rabin, Bruce D.	\$3,276
Barta, Devin M.	\$3,875	Altner, Robert M.	\$3,272
Dibisceglie, Darrin J.	\$3,851	Dega, Brigett L.	\$3,264
Jedlicka, George T.	\$3,768	Gruber, Arthur K.	\$3,187
Zupnick, Eliezer S.	\$3,768	Costanzo, Nicholas P.	\$3,167



Writing Agents

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Daenzer, Christopher	\$3,108	Greenstein, Bruce	\$2,844
Garfinkel, Rodd S.	\$3,108	Haft, Gary S.	\$2,844
Hooker, Thad N.	\$3,096	Hogg, Harvey P.	\$2,844
Preacher, George H.	\$3,096	Kopystynsky, Leanne	\$2,844
Stevens, Carl R.	\$3,096	Santo, Bergino J.	\$2,844
Westfall, Edward B.	\$3,096	Jacobs, Douglas M.	\$2,843
McElroy, Douglas H.	\$3,043	Bartley, David M.	\$2,759
Holdren, Theone	\$3,024	Taylor, David A.	\$2,759
Preuss, Diane J.	\$2,931	Delgado-Lago, Esther	\$2,676
Malooley, Michele A.	\$2,929	Moriarity, Robert J.	\$2,676
Adelson, Andy G.	\$2,844	Woodard, Michael A.	\$2,676
Amrom, Michele	\$2,844	Cleveland, Keith E.	\$2,640
Finkelstein, Sara	\$2,844	Zabatta, James	\$2,616
Goldenberg, Karen S.	\$2,844		